

13. Three year history of homes that are sold in place (inventory(both occupied and vacant), price and marketing time)?
14. Annual turnover history. Norms for stable Community: Physical - 2% to 4%; Residents - Senior up to 10%. Family up to 15%.
15. Are the borrower or principals of borrower involved in retail sale of homes or home financing?
16. Wholesale/retail home market conditions in area.
17. Is there any employment concentration at the MH Communities?